

## WHAT DO PAST CONFERENCE ATTENDEES SAY ABOUT THEIR NCSFA EXPERIENCE?

"I would like to thank you for a great conference. My wife and I met a lot of people and had a great time. I learned a lot not only at the sessions, but also by listening to the different people discuss their problems and solutions to fleet issues."

--John Sinclair, Missouri DOT

..."As my first conference, I really enjoyed it. A great group of people and I'm looking forward to next year."

--Kathi Croze, The CEI Group

..."Wonderful conference. I thought you and your team did an outstanding job on the meeting."

--Jeff McCormack, Fleet Director-State of South Carolina

"We enjoyed the conference and are looking forward to visiting Hershey!"

--Elizabeth Munger, American Honda Motors

"The riverboat ride to Old Fort Jackson was AWE-SOME!!! You definitely run a class operation at NCSFA."

--Mark C. Smyth, University of Texas-Austin

"It was a great show last week. You did an exceptional job putting it on. We were very happy and we look forward to coming back next year."

--Matt Wade, Agile Fleet

..."I know I said it before, but I thought the conference was one of the best. Great location. Great Program. I'm Looking forward to next year..." -

-Stan Perkins, State of Missouri-DNR

"Just a note to let you know how much me and my wife enjoyed our first conference. It was very informative and the socials were great... We look forward to next year."

--William Weston, State of Alabama-Fleet

**What are you waiting for? Call now to find out how you can participate in NCSFA!**

**It's not just WHO you know in the fleet management industry. It's WHAT you know.**

Increase Your Value as a Fleet Management Professional. Maximize Your Potential... by joining NCSFA, the industry's premier organization designed especially for State, University, College, and Municipal Government fleet professionals whose mission is to provide educational, technological, and peer interaction and networking resources to its members. You'll stay on the cutting edge of today's constantly changing and challenging fleet environment.

The National Conference of State Fleet Administrators provides more ways than ever to enhance your professional fleet management industry development and the ability to be cost conscious through:

- NCSFA members focus on real issues facing State and government fleets.
- Superior fleet and people management educational seminars and resources.
- Timely industry and topical information to better assist members in managing their fleets.
- Immediate access to fleet management materials, policies, best management practices and extensive resources.
- Continuous peer interaction and networking opportunities with others in the fleet business.

Save yourself and your organization time and money by joining together with other fleet professionals like yourself to improve your career's educational pursuit and endeavors.

### National Conference of State Fleet Administrators

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**WHO IS NCSFA AND HOW CAN YOU BENEFIT AS A FLEET MANAGEMENT PROFESSIONAL?**



**National Conference of State Fleet Administrators**

**OPEN TO REVEAL THE ANSWERS.**

[info@ncsfa.net](mailto:info@ncsfa.net)

# National Conference of State Fleet Administrators



## Have Questions like:

Where do I find other State DOT fleet Officials?

What professional management organization do State fleet directors belong to?

How can I get direct access to other state fleet directors?

Where do I find State University and College fleet directors?

## *NCSFA is the professional organization you have been looking for!*

The National Conference of State Fleet Administrators (NCSFA) is a non-profit organization of dedicated State government fleet professionals.

NCSFA's members consist of administrators responsible for their organization's fleet budget accountability, specification development, acquisition, leasing, repair, maintenance, and disposal. On average, each state fleet purchases about \$21 million in fleet and fleet related products annually for a combined annual purchasing power of approximately \$1 billion in new vehicles. Collectively, the combined states own fleet assets in excess of \$17 billion and circulate over \$1 million fuel credit cards.

Register now and join with other professionals who have discovered how to improve their fleet operations by networking with State, University, and Municipal fleet directors!

Join us!

## About NCSFA

### Mission:

**"NCSFA provides its members with proactive networking and political forum, bringing State Fleet representatives together to educate, inform, problem solve and instruct members on current fleet management policies, procedures and exchange of ideas, solutions and technology..."**

The National Conference of State Fleet Administrators (NCSFA) was established in 1987 with a mission to encourage communication between state officials involved in fleet administration. Through NCSFA, these administrators have established a nationwide network for information exchange facilitated by the annual conference, the quarterly newsletter - "Fleet Administration News", national surveys, and a compilation of fleet-related data and experience maintained by the staff of the National Conference of State Fleet Administrators.

We hope you find NCSFA as valuable to your fleet career as we do!

Respectfully,

*Steve Saltzgiwet*

NCSFA Executive Director

Visit our website at:

<http://www.ncsfa.net>

## 10 Great Reasons to be an NCSFA Member:

1. Educational Excellence and Professional Development...improve your professional fleet and people management skills and expertise. NCSFA's fleet management certification education program will equip you with the necessary skills to get your career moving in the right direction.
2. Fleet Industry News and Timely Survey Responses...immediate access to state, university and government fleet related news, information, innovation and technology advances. Additionally, any NCSFA member can generate a real-time survey asking their peers for answers and solutions to their toughest fleet problems, issues and perplexing challenges and receive immediate feedback from experts working in State fleet management arena.
3. Participation in quality seminars... workshops, trade shows exhibits, and annual conferences in unique parts of the country that provide general sessions to increase your fleet education. NCSFA is working to increase the number of educational opportunities each year by bringing them closer to the members. NCSFA's annual roundtable session allows fleet management from all over the country to ask questions and seek answers and ideas from the peers.
4. NCSFA fleet resource portal...Immediate access to NCSFA's "Member Only Portal" to reference and download existing fleet management SOPs, policies, procedures, templates, member survey results, and forms used by other states.
5. Develop partnerships, leadership and recognition opportunities...establish invaluable contacts with fleet professionals and industry leaders located in each of 50 states, commonwealths, U.S. territories and meeting professionals and suppliers worldwide.
6. Become involved in a leading professional fleet association... Earn professional recognition and awards for innovation and outstanding achievements in the fleet industry.
7. Fleet Administration News...get practical and timely information about fleet management industry issues and find out what other states are doing each quarter..
8. Timely fleet management networking...save time, effort and reinventing the wheel by contacting your industry peers with perplexing question, concerns and problems where you need immediate and timely feedback before implementing organizational change. As a member of you receive member information that allows you to contact others in NCSFA.
9. Annual NCSFA Membership Directory...targeted reference resources for corporate vendors to network with NCSFA fleet management professionals to solicit effective and timely feedback in a "real-time" environment about introducing new products or receiving feedback on existing products and services.
10. Exclusive Savings on NCSFA products and services...conference registrations, advertising on NCSFA's website and newsletter, logo-wear, and discounted pricing for members who attend educational conferences, training, seminars, and meetings.

**Join NCSFA as a member online at:**

<http://www.ncsfa.net/members/register.aspx>