



THE INTERSECTION OF PUBLIC & PRIVATE SECTOR FLEETS

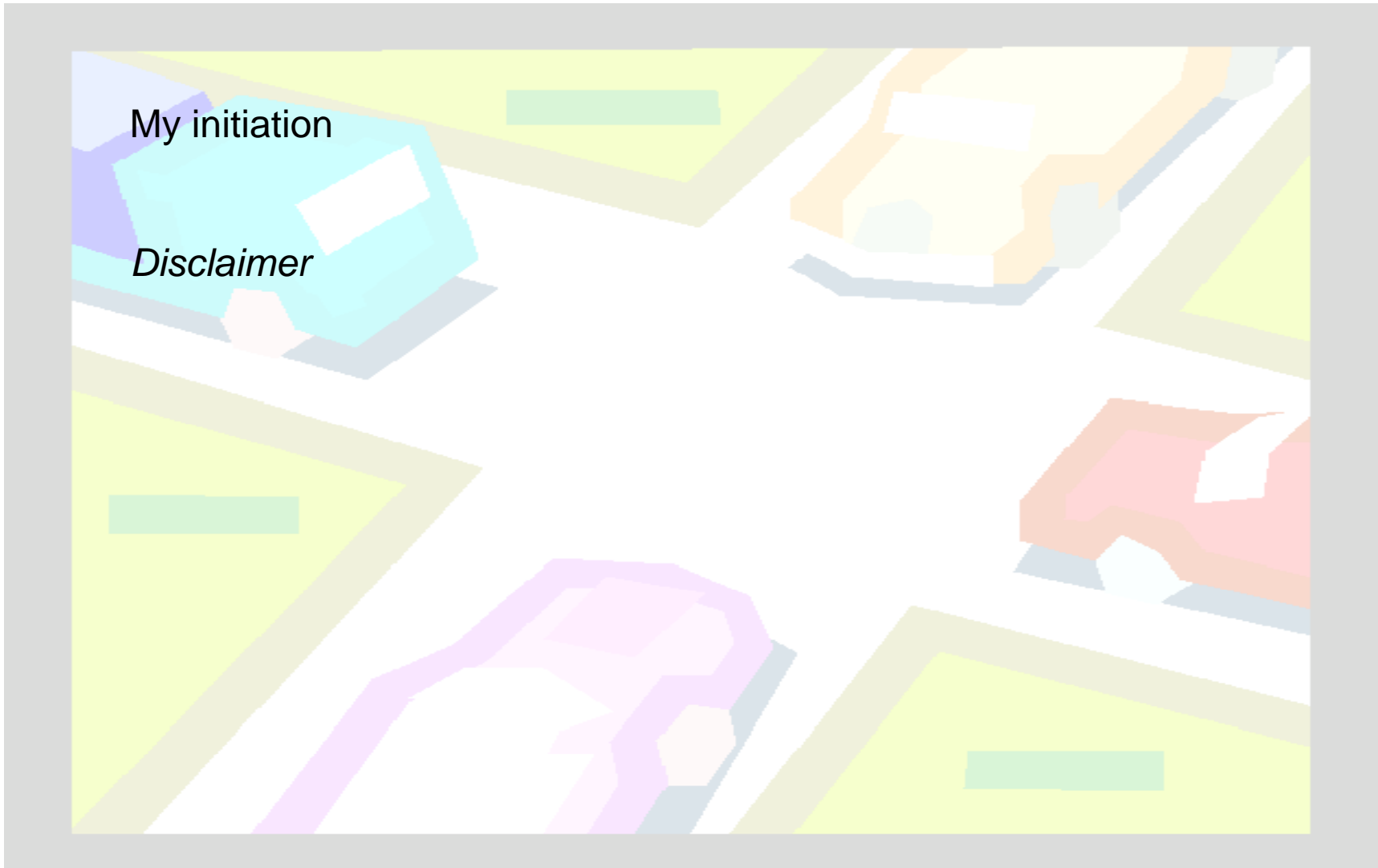
NCSFA 2008

Josie Sharp, CAFM

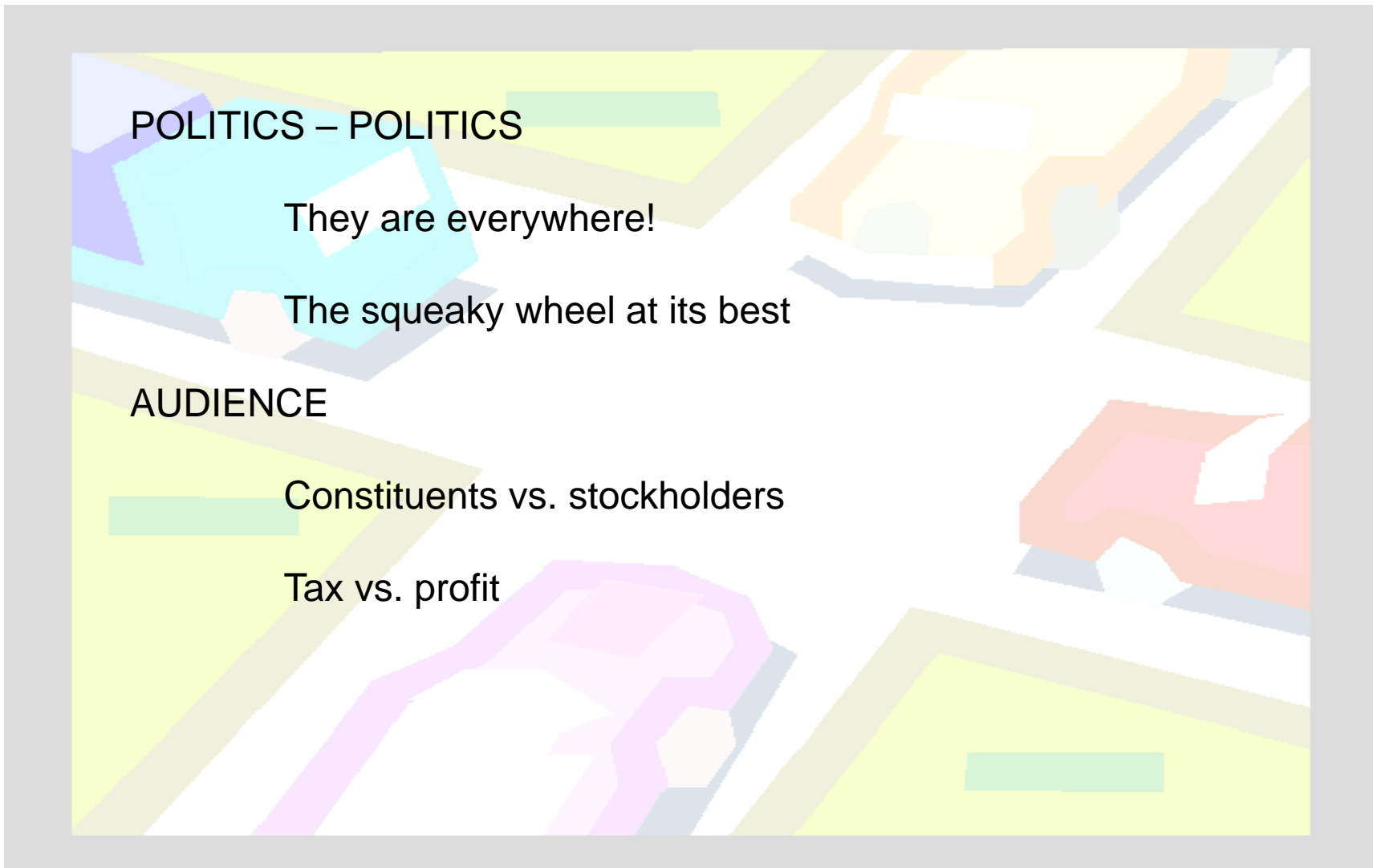
- NCSFA – The Beginning



- State Government



- Differences & Similarities



POLITICS – POLITICS

They are everywhere!

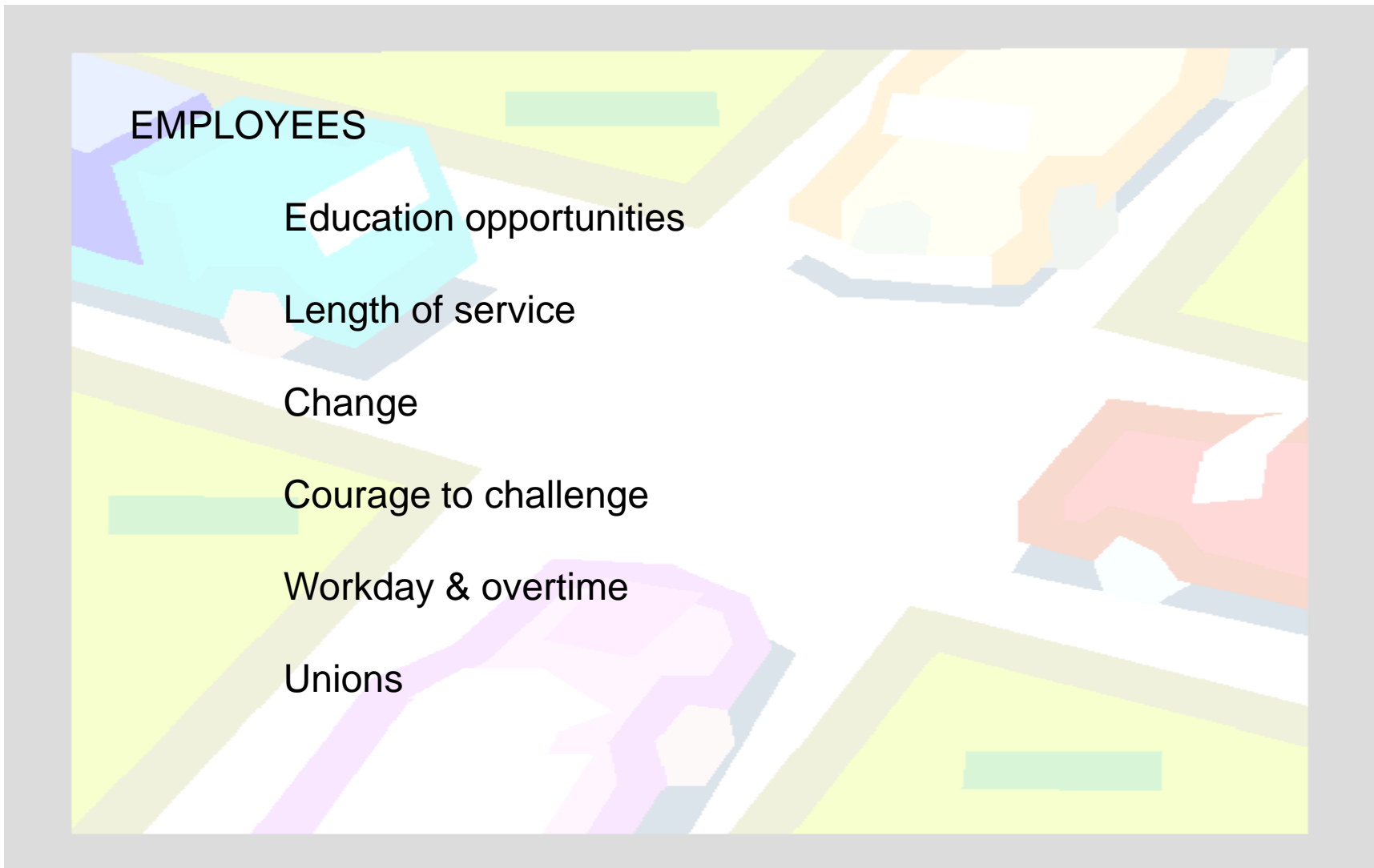
The squeaky wheel at its best

AUDIENCE

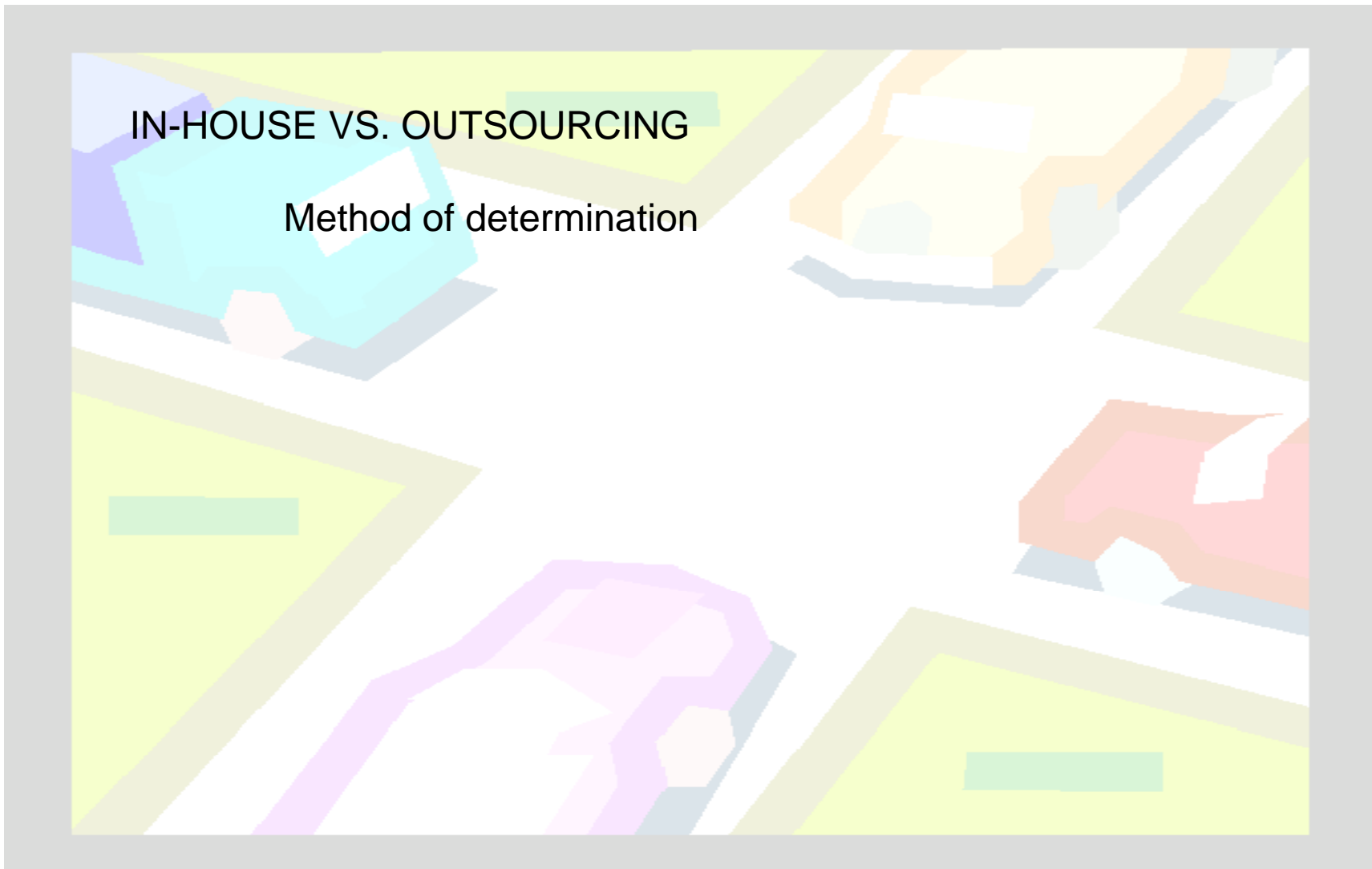
Constituents vs. stockholders

Tax vs. profit

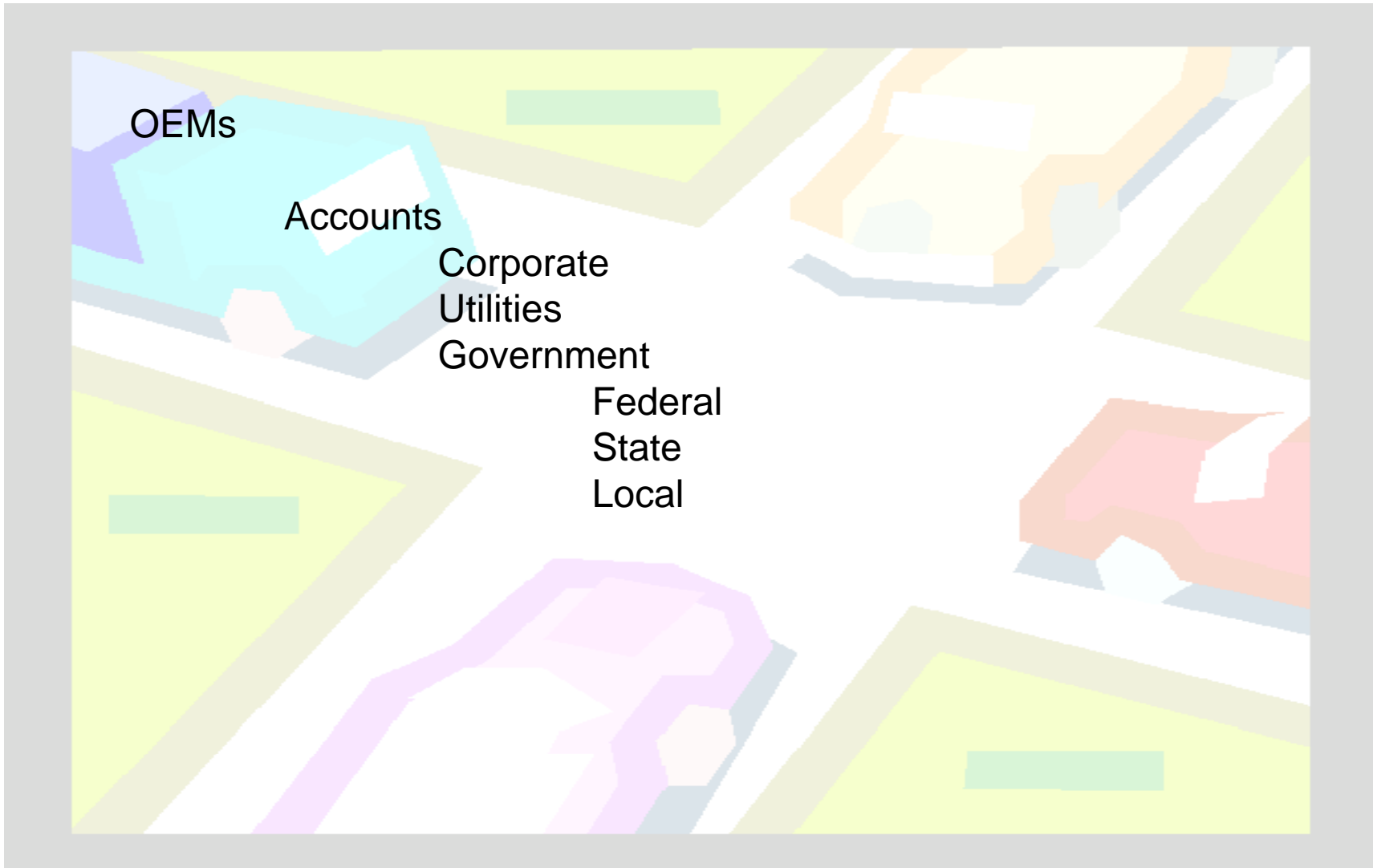
- Differences & Similarities



- Differences & Similarities



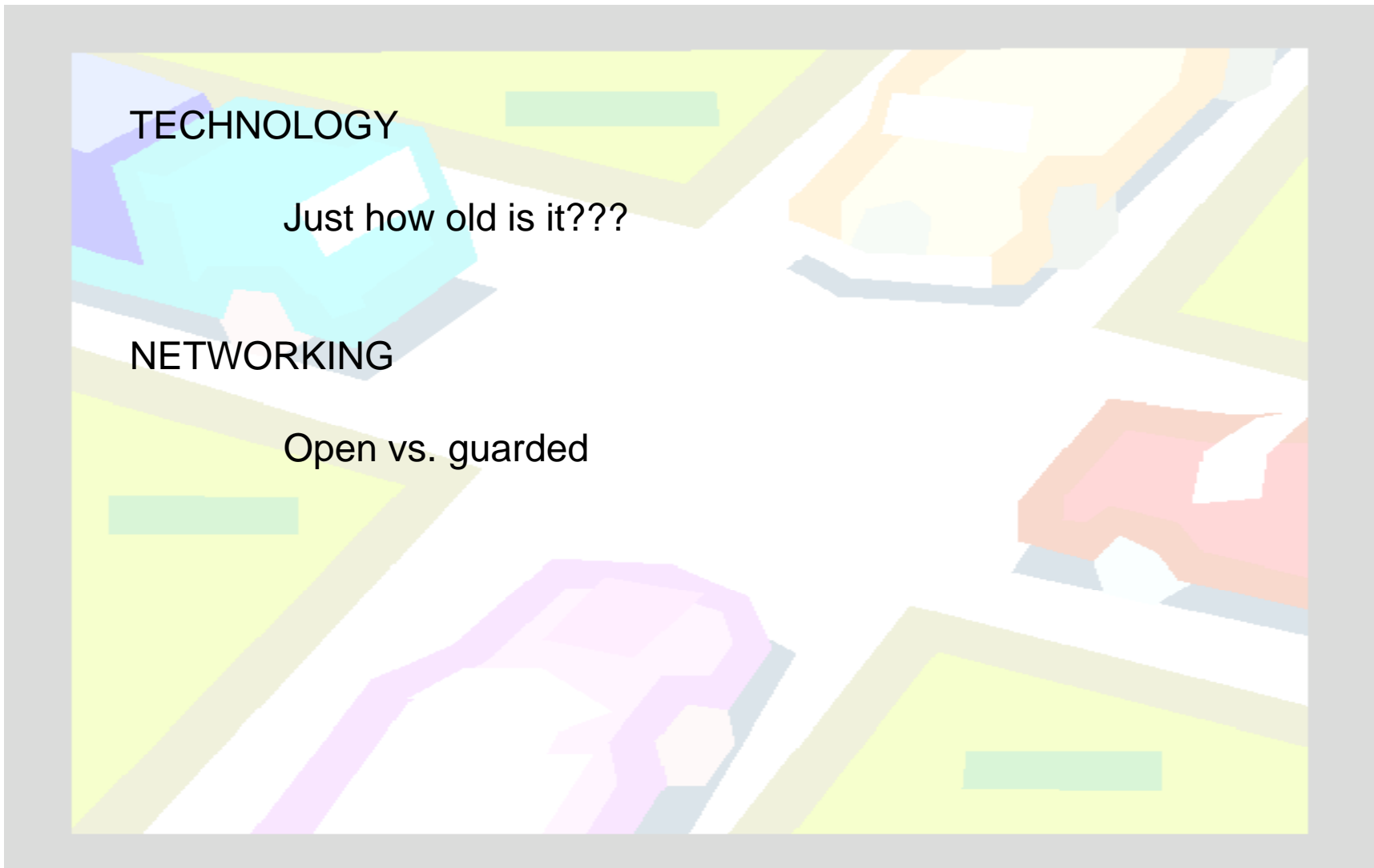
- Differences & Similarities



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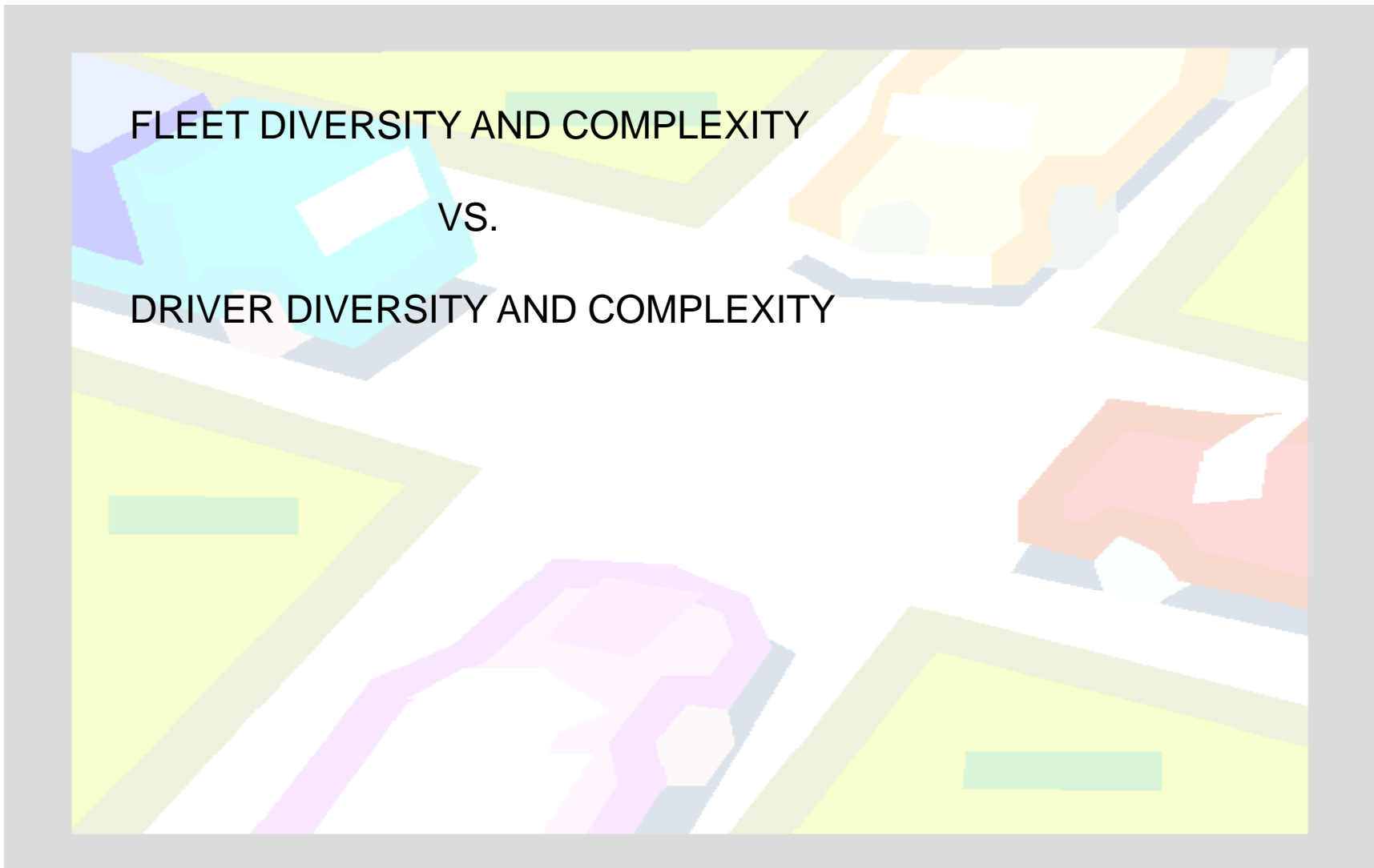


PRIVACY VS PUBLIC SCRUTINY

MERGERS AND ACQUISITIONS

Will it ever occur in government?

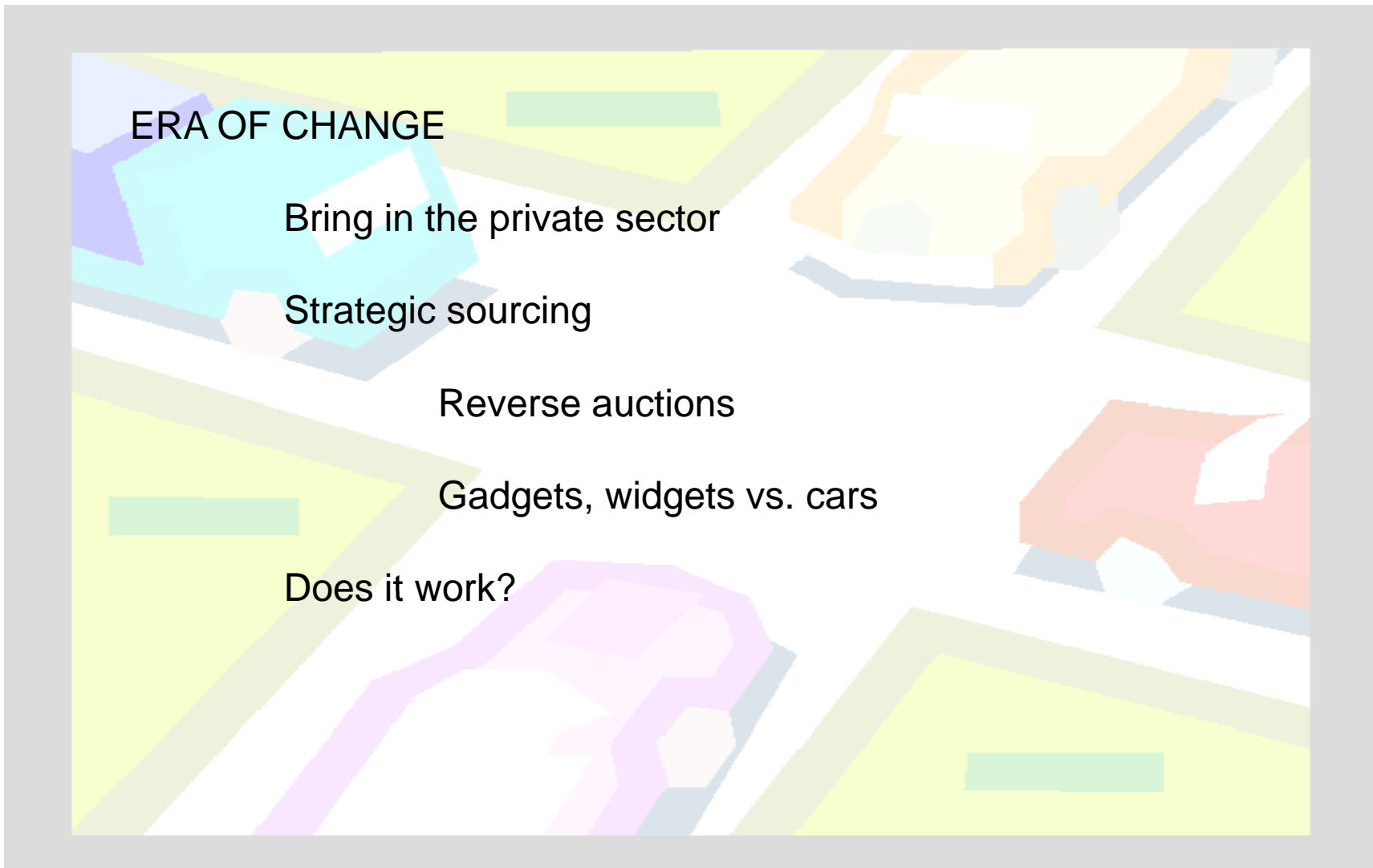
- Differences & Similarities



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- Differences & Similarities



ERA OF CHANGE

Bring in the private sector

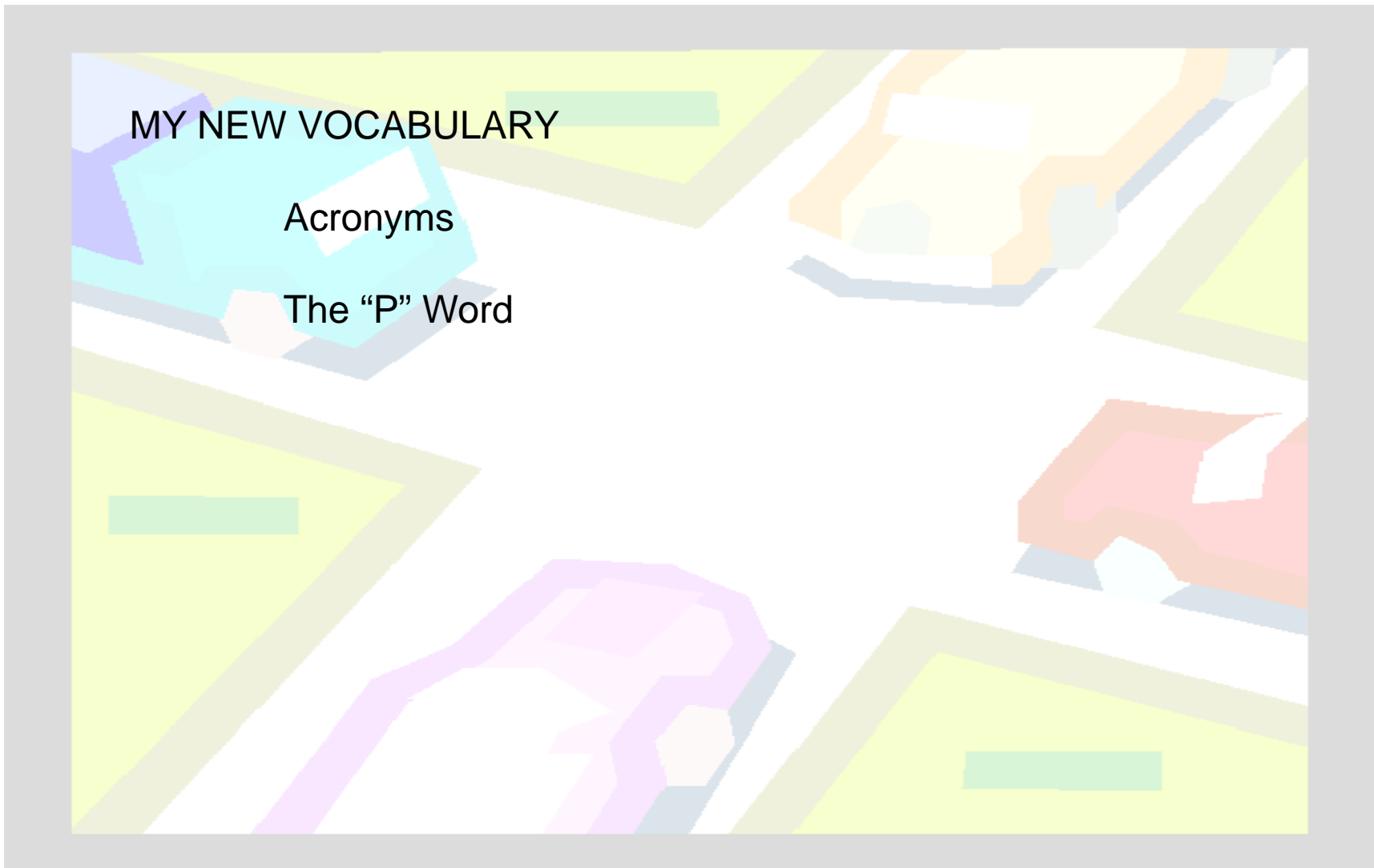
Strategic sourcing

Reverse auctions

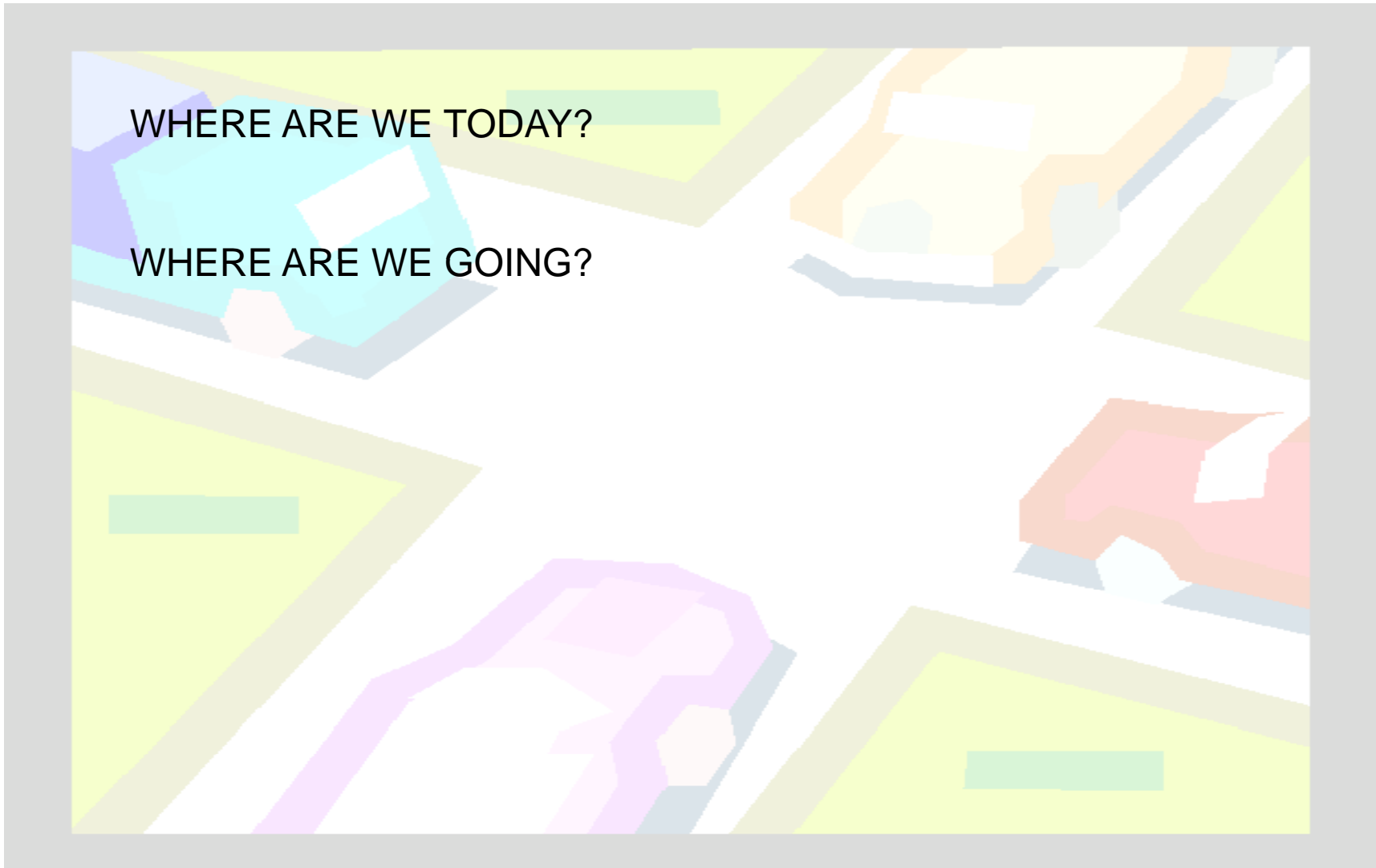
Gadgets, widgets vs. cars

Does it work?

- Differences & Similarities



- Differences & Similarities







THANK YOU